

NYHDIF Annual Conference – Apira Presentation

“Efficiency and Productivity – Old challenges, new solutions?!“



Geoff Broome
Founder



Ian Shaw
EPR Project Director



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Exec Director



Supporting NHS Trusts to de-risk digital journeys

Who are we ?

Formed 1997.

Over 90 consultants.

End to end support across digital system lifecycle including EPR, EDM, PACS/RIS, Maternity, Patient Portals, Digital Dictation.

Supported over 150 NHS Organisations.

De-risking digital journeys.

Providing value for money services to clients, across NHS, private providers

Currently engaged by over 30 NHS trusts on over 40 projects including:

- ❖ Mental health EPR deployment
- ❖ Acute Bed Management deployment partner
- ❖ Acute Patient portal deployment partner
- ❖ FDP first of type Programme Management
- ❖ Acute Maternity and Neonatal deployment partner
- ❖ Acute Trust EPR Flexible Training resource deployment partner
- ❖ Mental health EPR change management and benefits partner
- ❖ Patient Concierge Platform Deployment



#RealisingDigitalJourneys: De-risking..



Structured Requirements: Specifying what the solution needs to achieve for you, your patients and clinicians

Project Delivery: Helping you throughout your journey and delivering on time and to budget

Realising Digital Journeys: Optimising the solution to fully leverage the benefits

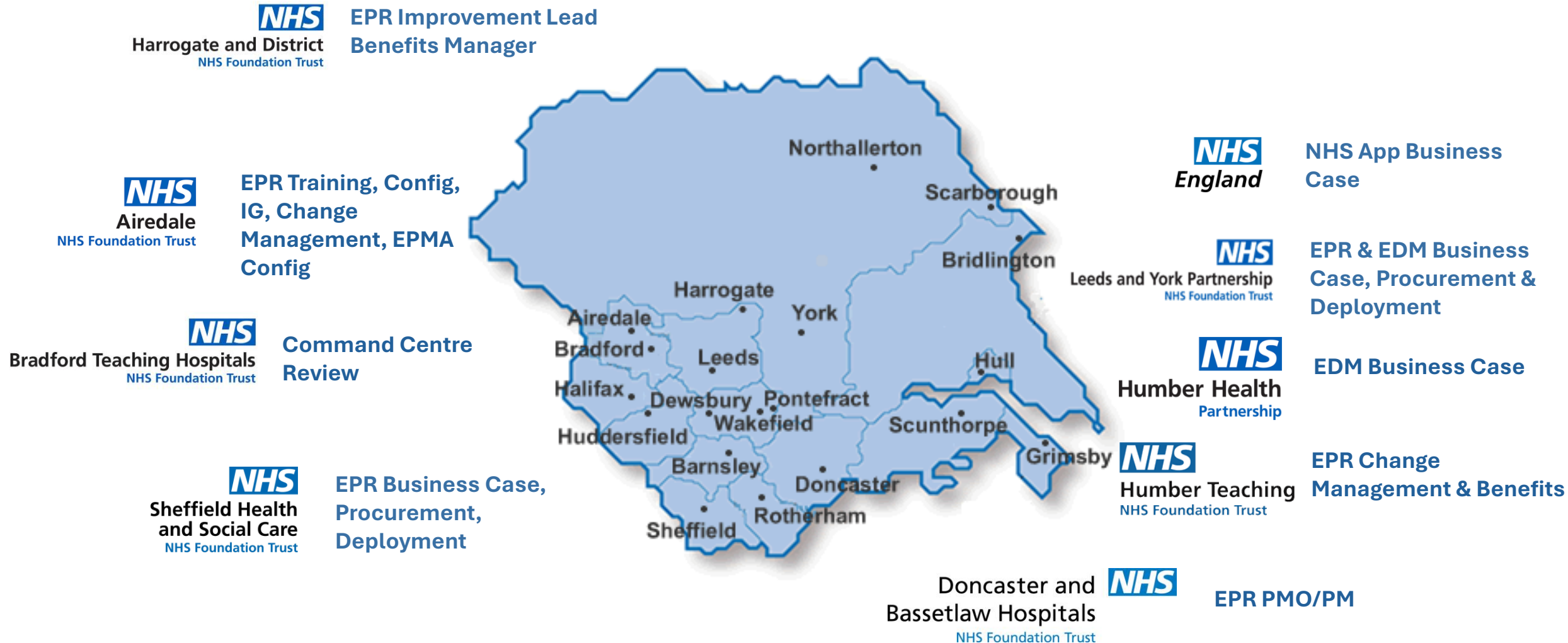


Strategic Decision: Assisting you in successfully starting the journey

Procurement Decision: Helping you decide which system best meets your requirements

Building Meaningful Buy-In: Maximising user adoption

Recent engagements across NYHDIF



Old Challenges...

- Business Cases
 - Investing to save...
 - Benefits aetiology
 - Correlation and causation
 - Ceteris paribus
 - Built environment
- Procurement...
 - New rules
 - Distressed vendors
 - Consolidation
- Engagement...
 - Early adopters
 - Healthy skeptics
 - Hard to reach



Better would be?

A Business Case process that is built specifically for digital investments and transformational change

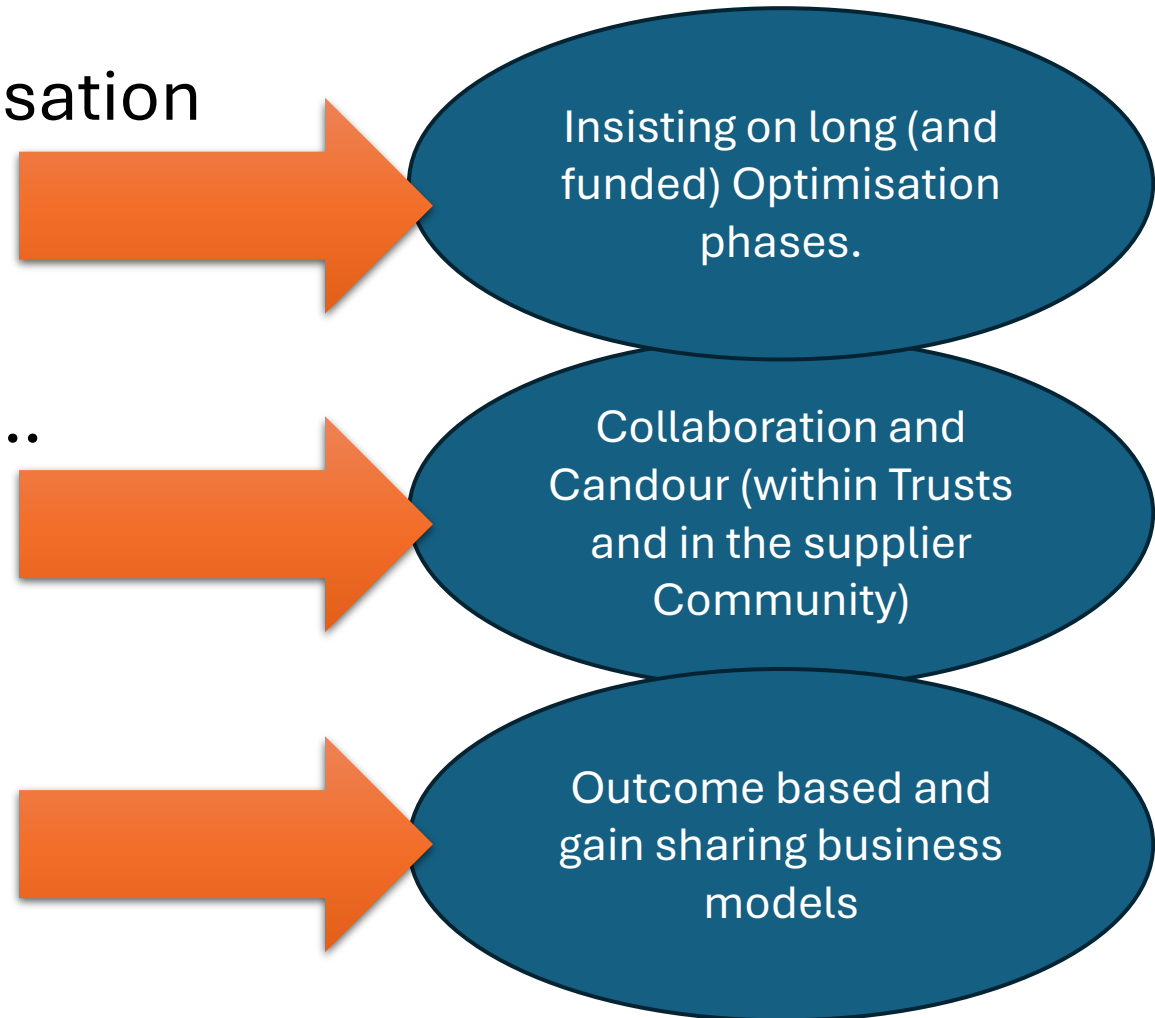
Mechanisms that make smaller processes easier

Tiered multi channel engagement & gamification

Old Challenges...

- Sustaining our efforts: Optimisation
 - “Built environment” model
 - Achieving consistent use...
 - Using the data!
- Moving the “Best to the Rest”...
 - Failing to learn from failure
 - Losing corporate memory
- Managing suppliers...
 - Tendency to buy software...
 - Tendency to sell software...
 - Contract management...

Better would be?



Solutions to
recurring
challenges,
and efficiency
and productivity
opportunities

Apira Case Studies

Mental Health EPR
Deployment



Humber Teaching
NHS Foundation Trust

Mental Health EPR
Deployment (Trust and County
Council)



Devon Partnership
NHS Trust



Humber Teaching Hospital Extending SystemOne to Mental Health Services

- The Trust has **used SystemOne in Adult and Children's** Community Physical Health Services for several years
- **Migrating MHS from Lorenzo** to SystemOne enables the creation of a single EPR as a key element of Digital Strategy and Transformational Change
- **Process standardisation and clinical document rationalisation** is a key element of the project and Apira have supported these objectives through detailed Process Mapping and support for change in all Divisions
- Trust has adopted a '**Land and Expand**' approach through an initial Minimum Viable and Safe Product and a commitment to subsequent Optimisation to fully achieve Board-defined Strategic Change Drivers included in the EPR FBC

Humber Teaching Hospital Extending SystemOne Use – Optimisation Phase



Humber Teaching
NHS Foundation Trust

- Apira is providing support to start **SystemOne Optimisation** activities for Community Physical Health Services in parallel with the migration of MHS
- The stated **Strategic Change Drivers** provide the context for the Optimisation work, which includes implementation of other Strategic Digital applications such as a **Patient Portal**
- Priorities include **standardisation of SystemOne** driven processes/functionality and early benefits of single EPR, especially in Children's services
- **Optimisation work** will include pilot use of SystemOne functionality excluded from the EPR MVSP such as **Brigid and Visualisation**, as well as applications such as the AcurrX Patient Portal to improve patient and staff experience
- The pilots will inform use of these elements in MHS

Devon Partnership NHS Trust: System1 Procurement and Deployment (2022-23)

- Delivered a fast-track deployment from Carenotes to **System1 in 5 months:**
 - Worked with a partner (Restart) to develop an **Archive Viewer** to provide access to legacy data without a traditional data migration
 - Programme Managed the accelerated deployment with extensive engagement into the clinical services to **deliver core functionality**
 - **Expanded into Devon County Council** to deploy S1 for the health and Social Care services that they are responsible for delivering.
 - Contact: Raf Sorribas, CIO

**Raf Sorribas,
Chief Information
Officer Devon
Partnership NHS
Foundation Trust.**

“Devon Partnership NHS Trust has been working with Apira as our EPR procurement and implementation partner for over a year

*During this time Apira have been **responsive to our needs, excellent advisors**, offering a good balance of their wealth of experience and **openness to alternative approaches** that might suit our organisation*

*Our successful delivery speaks of the value for money from the partnership, but it is perhaps the people offered from Apira, and how **they’ve augmented the local team so well**, that is testament to the quality and effectiveness of their offer*

*As a company and as colleagues, they’ve been a **pleasure to work with**”.*