



# Supporting NHS transformation with the help of industry partnerships

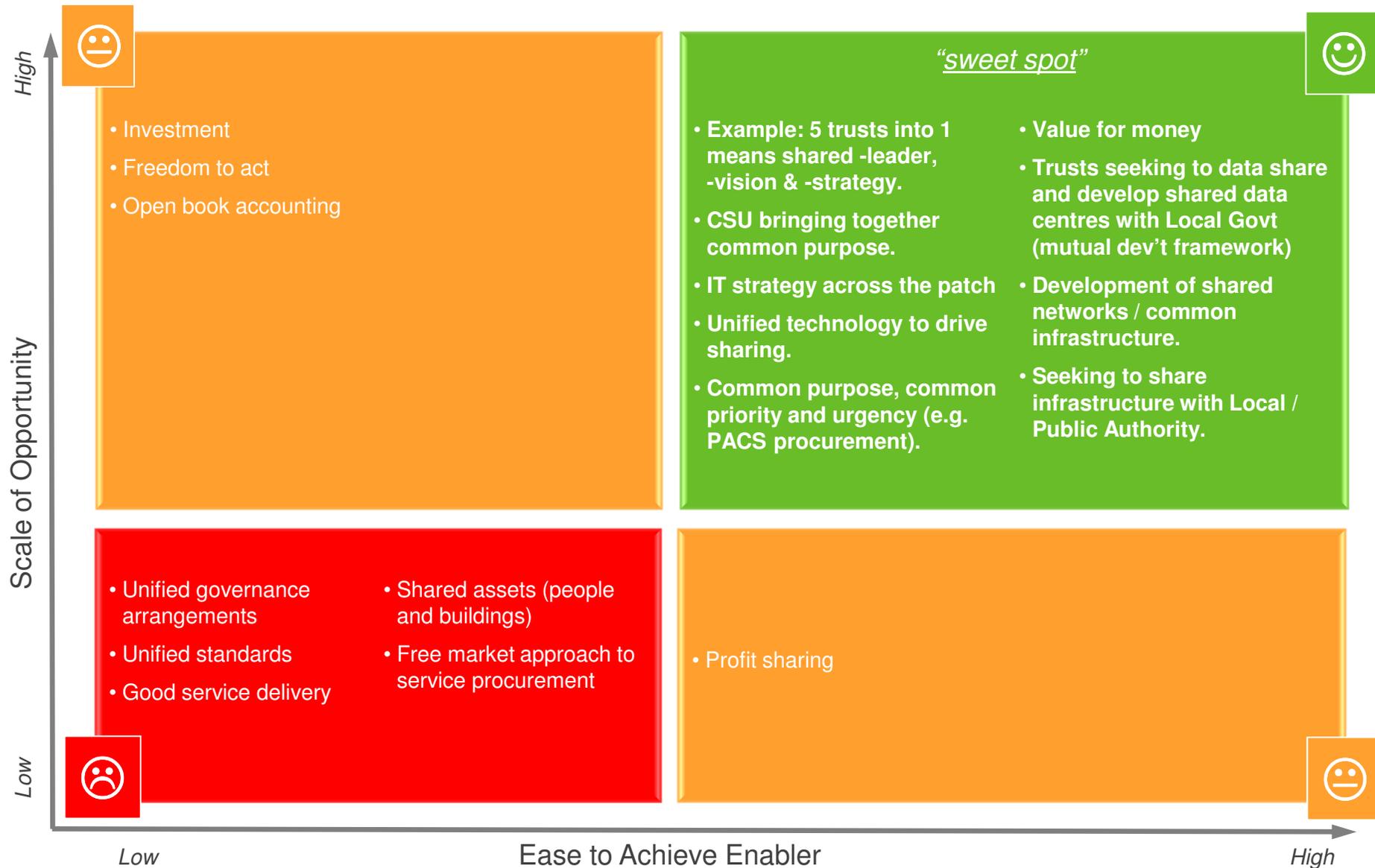
November 2012



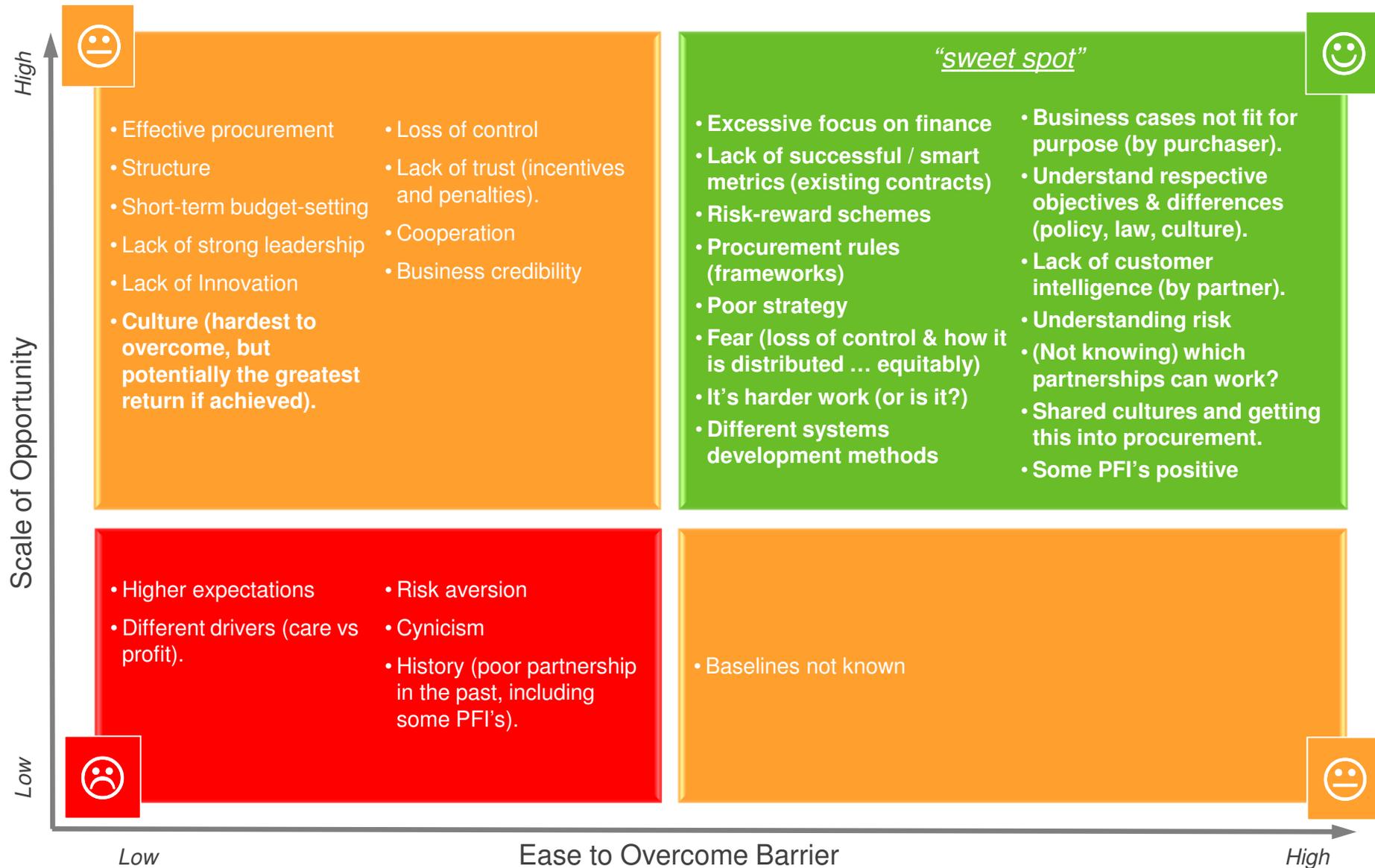
## Context of these slides

- The following slides represent the consolidated output of a syndicate group exercise at the NYHDIF 2012 Time-out / Conference on 9 November.
- After some initial, high-level, scene setting, conference attendees were split into four groups and tasked with responding to a provocation which was linked to the conference theme, “*Developing ‘Business’ IT for the NHS*”.
- The provocation was as follows: “*The only effective way in which the NHS can rapidly achieve the required ‘double whammy’ of ... (1) Improved health outcomes and patient / service user experience; and (2) Significant efficiency savings ... is by urgently developing risk-reward partnerships with the private sector.*”
- Two groups identified potential enablers and the other two groups identified potential barriers to increased partnership working with industry.
- In the following slides the upper right quadrant, marked “sweet spot” represents those enablers or barriers groups believed were most easy to achieve or overcome and which have the potential to deliver the most significant benefits to the NHS.
- It is hoped that these slides will be used as the basis for further debate and discussion on this subject amongst NYHDIF members’ organisations.

# What are the *Enablers* to increased partnership working?



# What are the *Barriers* to increased partnership working?





Bringing it all together

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